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The Sperwer UAV (unmanned aerial vehicle), shown here with Canadian armed forces, has chalked up a number of export contracts. It is designed and produced by Sagem Défense Sécurité.

**SPERWER,
OPERATIONAL**

editorial

**Services,
The Growth
Driver**

JEAN-PAUL HERTEMAN
CHIEF EXECUTIVE OFFICER, SAFRAN GROUP

Safran has three pillars of growth – aerospace, defense and security – and the former is in the midst of a boom.

We have set a new record for CFM56 engine orders each year since 2005, including an all-time record of 2,704 in 2007. Business is equally buoyant in the aircraft equipment and helicopter engine sectors, including more than 1,000 turbine engines ordered last year.

The fleet of engines produced by Safran companies is growing at a heady pace, with nearly 18,000 CFM56 turbofans and 14,000 helicopter turbines now in service around the world. A CFM56-powered plane takes off somewhere in the world every 3 seconds, and every 2.5 seconds a plane touches down on its Messier-Dowty landing gear.

“Innovative new offerings that span a broad spectrum of needs”

Aircraft generally stay in service for over 30 years, so you can imagine the tremendous business potential for any company capable of giving its customers the appropriate support services for these planes. Today, vendors no longer just deliver a new system and then spare parts. Customers expect across-the-board support for the entire function, whether propulsion, braking, flight control, etc. Which means we are constantly coming up with innovative new offerings that span a broad spectrum of needs: contracts per hour of flight, fleet management assistance, total maintenance packages and more.

Our complete range of services, coupled with a fast growing installed base, are critical assets for Safran, and will provide solid foundations to spur future growth and create value for our shareholders.

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